PL1: In Stock

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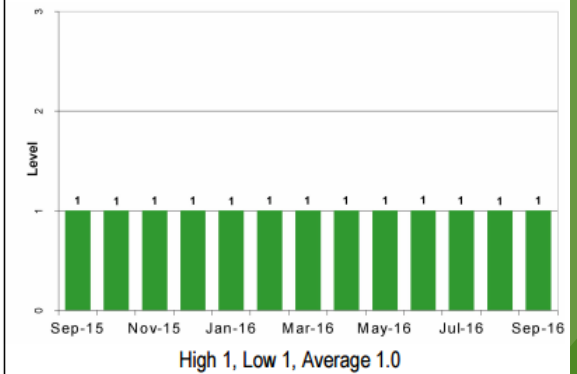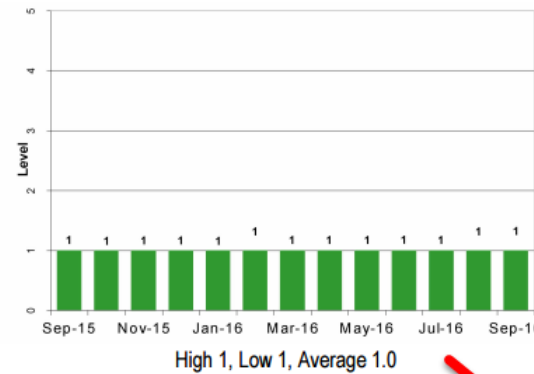
Inventory Dashboard

- PL1 Goal: 1% and less

- Sales opportunity if you never ran out of product

- Review email > charts.pdf

About the Report

- Excel Report Email
  - MANGO_KIM excel file
  - In Stock Tab
- Sent/updated monthly
- Ace SKUs only
- Excludes warehouse outs
- Don't matter if you get 1, 2, 3 trucks a week

Format Excel

- Default sorting: GMROI x Sales Opportunity
- Sort By
  - Day at Zero TTM?
  - Times sold to Zero?
- Exclude
  - Previous months?
  - High dollar?
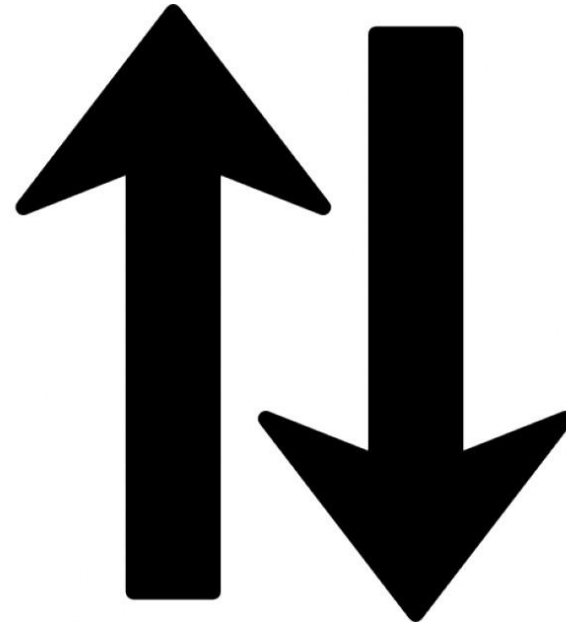
Execute

- Set a budget for your store
  - $200?
  - $300?
  - $500?
- Enter the "Suggested Min OP" into the Min OP field of IMU for the SKU
- Data import is also an option

Support

Productivity Level 1 - In Stock Opportunity
Report Help

	Store	Class	Product Group	SKU	Description	Location
3	2	⚠ 5	44602	46000	GARBAGE DISPOSER 1/2HP	08B09
4	2	345	34502	3585304	ELECTRIC TAPE 3/4"BLK5PK	03B04
5	2	205	20509	2106912	BLADE CUTOFF 4.5X1/16MTL	01T22

Excel Mango KIM - Productivity Level 1 - In Stock

The In Stock tab (worksheet) in your Mango KIM Excel report is one of our favorites. Here you see each relevant Ace SKU that sold to zero on hand during the trailing twelve months (TTM). Note: stores new as of your first report run date so it will take a couple of months for this report to gain traction.

This worksheet is sorted by the most recent month a zero condition occurred (column R) and then by the best return (O: GMROI multiplied by K: Sales Opportunity) so you can use this report to process your follow up on any action (or inaction) for previous months.

⊞ **Which SKUs are excluded from this listing?**

⊞ **VIDEO: steps to process this worksheet**

Steps to process this worksheet:

1. Look at SKUs for the most recent month (column R), start with row 1 and work downward until you finish the month or hit your monthly budget (or get tired).
2. Increase the SKU's Min Order Point to the suggested amount (column M) *Note: make sure there is enough space on the hook/bin otherwise you will create a back stock condition which tends to make In*
3. Open **Inventory Maintenance** (IMU)
4. Type in a **SKU** from the In Stock report, press **Display** (F6)
5. Set the SKU's **Min Order Point** to the Suggested Min OP from the In Stock Report.

Stocking	Pricing	Codes	History	Notes

QUANTITIES
- Qty On Hand 🟢 40
- Qty Committed
- Qty On Order
- Qty On Customer B/O
- Location 03L03
- Qty On Future Order

STOCKING LEVELS
- Order Point 12
- Min Order Point 12
- Max Stock Level
- Safety Stock
- Stocking U/M EA
- Standard Pack 12
- Order Multiple 12
- Raincheck Qty 0

6.
7. You may need to increase the **Order Point** as well.
8. In the top ribbon, click **Change** (F5)
9. If the SKU warrants more shelf space then make it.
10. Move onto the next SKU starting with Step 4.
11. **The training video above is more in depth and may help clear up questions.**