



PL1: In Stock

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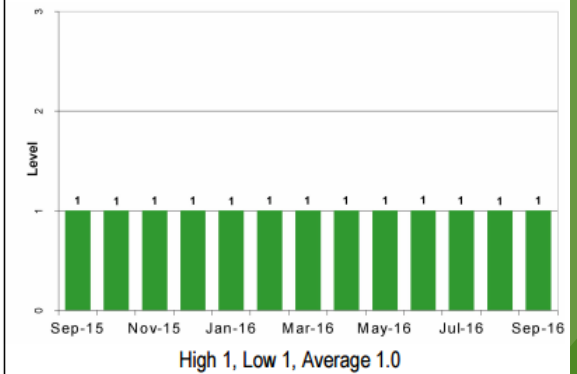
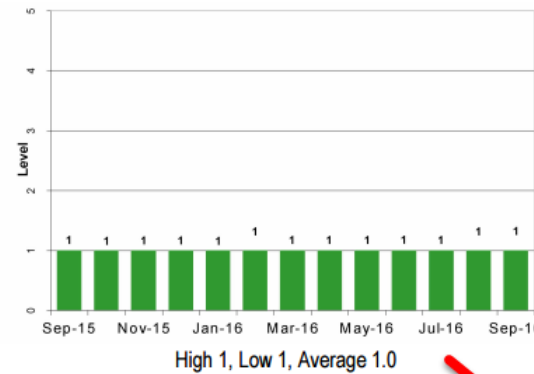
Inventory Dashboard

- ▶ PL1 Goal: 1% and less
- ▶ Sales opportunity if you never ran out of product
- ▶ Review email > charts.pdf

Inventory Operations



Inventory Productivity



	Operational Level	Store	Target	
0	Completion	100%	95% and higher	✓
1	IRA	78%	80% and higher	✗
2	Dollar Accuracy	93%	95% and higher	✗
3	Shrink	-0.9%	Between -0.5% and 0.1%	✗
4	Efficiency	74%	95% and higher	✗

	Productivity Level	Store	Target	
0	Unproductive	3.7%	7% and lower	✓
1	In Stock	1.5%	1% and lower	✗
2	Assortment	0.6%	2% and lower	✓

Your store is currently at Operational Level 1. Continue to work on accuracy procedures in your store. Click the link below for more help.

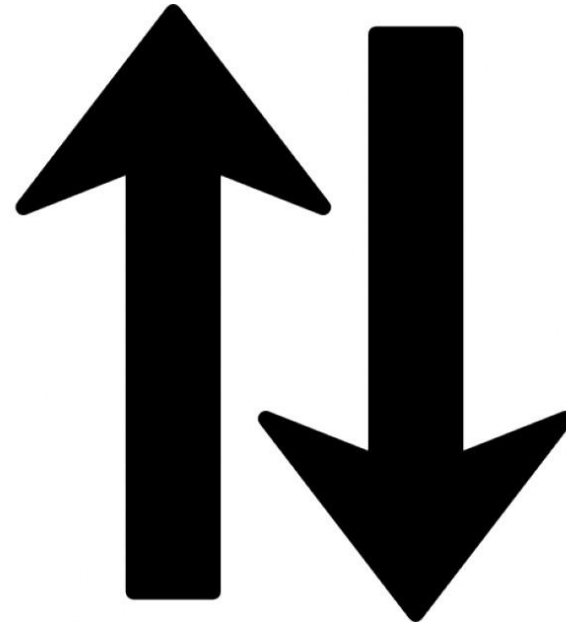
Your store is currently at Productivity Level 1. Continue to work on your In Stock report. Click the link below for more help.

About the Report

- ▶ Excel Report Email
 - ▶ MANGO_KIM excel file
 - ▶ In Stock Tab
- ▶ Sent/updated monthly
- ▶ Ace SKUs only
- ▶ Excludes warehouse outs
- ▶ Don't matter if you get 1, 2, 3 trucks a week

Format Excel

- ▶ Default sorting: GMROI x Sales Opportunity
- ▶ Sort By
 - ▶ Day at Zero TTM?
 - ▶ Times sold to Zero?
- ▶ Exclude
 - ▶ Previous months?
 - ▶ High dollar?



Execute



- ▶ Set a budget for your store
 - ▶ \$200?
 - ▶ \$300?
 - ▶ \$500?
- ▶ Enter the “Suggested Min OP” into the Min OP field of IMU for the SKU
- ▶ Data import is also an option

SKU	3492980	Desc	BULB MR16XENON FLD50W6PK
Mfg #	06231	UPC	030721062315
Dept	30	Class	363
		Fineline	36308

Stocking	Pricing	Codes	History	Notes	Vend
QUANTITIES		STOCKING LEVELS		PURCH	
Qty On Hand	2	Order Point	2	Purchas	
Qty Committed		Min Order Point	2	Order Ir	
Qty On Order		Max Stock Level			

STOCKING LEVELS		PURCH	
Order Point	4	Purchas	
Min Order Point	4	Order Ir	
Max Stock Level			

Support

Home > Excel Reports > Mango_KIM > In Stock Tab

Excel Mango KIM - Productivity Level 1 - In Stock

The In Stock tab (worksheet) in your Mango KIM Excel report is one of our favorites. Here you see each relevant Ace SKU that sold to zero on hand during the trailing twelve months (TTM). Note: stores new as of your first report run date so it will take a couple of months for this report to gain traction.

This worksheet is sorted by the most recent month a zero condition occurred (column R) and then by the best return (O: GMROI multiplied by K: Sales Opportunity) so you can use this report to process your follow up on any action (or inaction) for previous months.

Which SKUs are excluded from this listing?

VIDEO: steps to process this worksheet

Steps to process this worksheet:

1. Look at SKUs for the most recent month (column R), start with row 1 and work downward until you finish the month or hit your monthly budget (or get tired).
2. Increase the SKU's Min Order Point to the suggested amount (column M) *Note: make sure there is enough space on the hook/bin otherwise you will create a back stock condition which tends to make In*
3. Open **Inventory Maintenance** (IMU)
4. Type in a **SKU** from the In Stock report, press **Display** (F6)
5. Set the SKU's **Min Order Point** to the Suggested Min OP from the In Stock Report.

Stocking Pricing Codes History Notes

QUANTITIES

Qty On Hand
Qty Committed
Qty On Order
Qty On Customer B/O
Location
Qty On Future Order

STOCKING LEVELS

Order Point
Min Order Point
Max Stock Level
Safety Stock
Stocking U/M
Standard Pack
Order Multiple
Raincheck Qty

- 6.
7. You may need to increase the **Order Point** as well.
8. In the top ribbon, click **Change** (F5)
9. If the SKU warrants more shelf space then make it.
10. Move onto the next SKU starting with Step 4.
11. **The training video above is more in depth and may help clear up questions.**

	A	B	C	D	E	F
	Productivity Level 1 - In Stock Opportunity					
	Report Help					
	Product					
1	Store	Class	Group	SKU	Description	Location
3	2	!	44602	46000	GARBAGE DISPOSER 1/2HP	08B09
4	2	345	34502	3585304	ELECTRIC TAPE 3/4"BLK5PK	03B04
5	2	205	20509	2106912	BLADE CUTOFF 4.5X1/16MTL	01T22